

Fact Find

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A. PERSONAL DETAILS - APPLICANT 1		A. PERSONAL DETAILS - APPLICANT 2				
Title	Surname	Title	Surname			
First Name	Middle Name	First Name	Middle Name			
Gender	Date of Birth (DOB)	Gender	Date of Birth (DOB)			
B. CONTACT DETAILS - APPL	LICANT 1	B. CONTACT DETAILS - AP	PLICANT 2			
Mobile Phone Home Phor	ne Work Phone	Mobile Phone Home Ph	one Work Phone			
Email Address 1 Email Addre	website	Email Address 1 Email Add	lress 2 Website			
Current Address		Current Address				
Residential Status	Start Date at Current Address	Residential Status	Start Date at Current Address			
Previous Residential Address (if less than a	3 years)	Previous Residential Address (if less tha	n 3 years)			
Residential Status	Start Date at Previous Address	Residential Status	Start Date at Previous Address			
Mailing Address	Settlement Address	Mailing Address	Settlement Address			
C. IDENTIFICATION - APPLIC	ANT 1	C. IDENTIFICATION - APPLI	CANT 2			
Country of Residency Citizenship	of Residential Status	Country of Residency Citizensh	ip of Residential Status			
Driver License Number State of Issu	Je Expiry Date	Driver License Number State of Is	isue Expiry Date			
Decenert Number Decenert les		Decenert Number Decenert				
Passport Number Passport Iss	sue Date Passport Expiry Date	Passport Number Passport	Issue Date Passport Expiry Date			
D. FAMILY RELATIONS - APP	PLICANT 1	D. FAMILY RELATIONS - AP	PLICANT 2			
Marital Status No. of Dependents	Ages of Dependents Mother's Maiden Name	Marital Status No. of Dependents	Ages of Dependents Mother's Maiden Name			
Spouse First Name Spouse Surname	Next of Kin Full Name	Spouse First Name Spouse Surname	Next of Kin Full Name			
Next of Kin Relationship Next of Kin Phone	Next of Kin Address	Next of Kin Relationship Next of Kin Phone	Next of Kin Address			
E. EMPLOYMENT DETAILS -	APPLICANT 1	E. EMPLOYMENT DETAILS	- APPLICANT 2			
Employment Status Employment	Type Employment Basis	Employment Status Employment	nt Type Employment Basis			
Role Employer Nat	me Employer Contact Name	Role Employer N	lame Employer Contact Name			
Employer Address	Phone Number Start Date	Employer Address	Phone Number Start Date			
Gross Montly Base Income Bonus	Overtime Commission	Gross Montly Base Income Bonus	Overtime Commission			
Previous Employment Status Employment	Type Employment Basis	Previous Employment Status Employme	nt Type Employment Basis			
Role Employer Na	me Employer Contact Name	Role Employer N	ame Employer Contact Name			
Employer Address Phone Numb	Der Start Date End Date	Employer Address Phone Nur	mber Start Date End Date			
Total Rental Income Tax Free Income	Other Income Total Income	Total Rental Income Tax Free Income	Other Income Total Income			
Notes		Notes]			

F. MONTHLY EXPENSES

Utilities & Rates	\$ Food & Groceries	\$ Medical & Health	\$ Child Care	\$ Household Purchases & Maintenance	5 \$
Rental Expense	\$ Recreation & Entertainment	\$ Transport	\$ Child Maintenance	\$ Insurance	\$
Telephone, Internet & PayTV	\$ Clothing & Personal Care	\$ Education	\$ Sport & Hobbies	\$ Other	\$
Total Expenses	\$				

G1. ASSETS

Owner Occupied Property	Address	Value \$		Ownership
Investment Property 1	Address	Value \$	Monthly Rent \$	Ownership
Investment Property 2	Address	Value \$	Monthly Rent \$	Ownership
Investment Property 3	Address	Value \$	Monthly Rent \$	Ownership

G2 . OTHER ASSETS APPLICANT 1&2

Vehicle 1	Mak	e and Model		Year made	Value \$	Ownership
Vehicle 2	Mak	e and Model		Year made	Value \$	Ownership
Savings 1	Lender	Account Type	Account Number		Value \$	Ownership
Savings 2	Lender	Account Type	Account Number		Value \$	Ownership
Savings 3	Lender	Account Type	Account Number		Value \$	Ownership
Savings 4	Lender	Account Type	Account Number		Value \$	Ownership
Home Conter	nts	Details			Value \$	Ownership
Shares		Institution]	Value \$	Ownership
Superfund		Institution		Membership Number	Value \$	Ownership
Superfund		Institution		Membership Number	Value \$	Ownership
Other					Value \$	Ownership
Total Assets						

H1. LIABILITIES

Home Loan 1	Lender	Account Number	Interest Rate %	Fixed Rate Expiry Date	Ownership	Limit \$	Balance \$	Repayment p.m. Repayment Type	Interest Only Expiry Date	Refinance
Home Loan 2	Lender	Account Number	Interest Rate %	Fixed Rate Expiry Date	Ownership	Limit \$	Balance \$	Repayment p.m. Repayment Type	Interest Only Expiry Date	Refinance
Home Loan 3	Lender	Account Number	Interest Rate %	Fixed Rate	Ownership	Limit \$	Balance \$	Repayment p.m. Repayment Type	Interest Only	Refinance
	Lender			Expiry Date					Expiry Date	
				Fixed Rate					Interest Only	
Home Loan 4	Lender	Account Number	Interest Rate %	Expiry Date	Ownership	Limit \$	Balance \$	Repayment p.m. Repayment Type	Expiry Date	Refinance

H2. OTHER LIABILITIES

Vehicle Loan 1 Lender	Account Number	Interest Rate % Loan	End Date C	Ownership	Limit \$	Balance \$	Repayment p.m.	Linked Asset	Refinance
Vehicle Loan 1 Lender	Account Number	Interest Rate % Loan	End Date C	Ownership	Limit \$	Balance \$	Repayment p.m.	Linked Asset	Refinance

H2. OTHER LIABILITIES (continued)

Credit Card 1 Lender		Туре	Credit Card N	umber			Limit \$	Balance \$		Ownership	Refinance
Credit Card 2 Lender		Туре	Credit Card N	umber			Limit \$	Balance \$		Ownership	Refinance
Credit Card 3 Lender		Туре	Credit Card N	umber			Limit \$	Balance \$		Ownership	Refinance
Personal Loan 1 Lender	Account Numb	er		Interest Rate %	Ownership	Limit	\$ Bal	ance \$ Repa	ayment p.m.	Linked Asset	Refinance
Personal Loan 2 Lender	Account Number	er	[Interest Rate %	Ownership	Limit	\$ Bal	lance \$ Repa	ayment p.m.	Linked Asset	Refinance
SMSF 1 Lender	Account Numb	er	Interes	t Rate % Owr	pership	Limit \$	Balance \$		Repayment	Type Linked Asse	et Refinance
SMSF 2 Lender	Account Numb	er	Interes	t Rate % Owr	nership	Limit \$	Balance \$	Repayment p.m	. Repayment	Type Linked Asse	et Refinance
Education Debt 1 Details							Balance \$	Repay	ment p.m.	Ownership	
Education Debt 2 Details							Balance \$	Repay	ment p.m.	Ownership	
Total Liabilities Balance	Total	Repayment (monthly	/)								
I. OBJECTIVES AND L	DAN FEATURE	S - APPLICAN	IT 1 & APPLI	CANT 2							
Please state primary reasons	for seeking credit a	and how this loan i	may help you fulfi	l your long te	erm goals.						
Select Loan Purpose:											
Purchase home (own	er occupied)		ance home/persor er occupied)	nal Ioan		Other owner o e.g. home im	occupied provements, p	ersonal use)	Purcha	ise investment pr	roperty
Refinance investment	loan		r investment future purchase of	property shar	res)						
If refinancing or consolidating	debts: please provic	-				and the resul	ting benefit to	you (mandatory).			
Preferred Loan Features:											
Variable Rate		Fixed	Rate		N	Aultiple Acco	ount Splits	Γ	Additio	onal Payments	
Redraw		Line	of Credit			Offset Accou	nt		Loan V	'ariations	
Portability		Inter	net Banking		Г	ор Uр			Switch	Loans	
Rate Lock		Bridg	jing Finance		F	ortnightly R	epayments		Interes	st Only	
If selected Interest Only, pleas	e set out why you we	ould like Interest Or	nly repayments.								
If selected Fixed Rate, please e	xplain why you wou	Ild like fixed rate per	riod.								
I am aware there are	penalties/break.cost	s for early repayme	nt of fixed rate loar	15							
Desired Loan Splits 1	,		esired Loan Splits 2				Desire	ed Loan Splits 3			
Preferred Lenders		A	ny Lenders you do	not wish to de	al with?						
J. YOUR FINANCIAL SECURITY - APPLICANT 1 & APPLICANT 2											
Have you ever had any finan	cial judgments or le	gal proceedings aga	ainst you?							YES	NO NO
Did you have any difficulty n	eeting your financia	al commitments in t	he past 2 years?							YES	NO
Are any of your existing deb	s currently in arrears	5?								YES	NO
Are you concerned about ris	ng interest rates? He	ow concerned are y	ou?							YES	NO NO
Do you expect any significan	t changes to your fir	nancial situation in t	he foreseeable futu	ure that would	d adversely i	mpact your a	bility to meet y	our commitment	s?	YES	NO
How do you expect to meet Please comment If you answ											

K. YOUR FINANCIALPLANNING

Are the	Are there any specific issues that are of particular importance to you? Would you like someone to contact you about any of these?							
	Insurance & Asset Protection (protecting the things that matter)		Debt/Financial Problem Solving (taking better control of your financial affairs, minimising tax)		Savings And Budgeting (managing & improving household cash flow or starting to save)		Superannuation (do I have enough or the right super in place)	
	Investment (do I have enough or the right super in place)		Life Events (dealing quickly with sudden events)		Home & Property (borrowing & investing)		Health & Healthcare (strategies for health, agenig or medical needs)	
	Estate Planning (strategies for your family's future)		Financial Structures (establishment of financial vehicles & strategies)		Retirement & Income Streams (planning & retiring strategies)		Financial Planning (taking full control of your goals & financial future)	
	Other (please detail below)							

L. INSURANCE

HOME AND CONTENTS						
Name	Policy Number	Value	Premium month	Linked Contact(s)	Insurance Renewal Date	
VEHICLE						
Name	Policy Number	Value	Premium month	Linked Contact(s)	Insurance Renewal Date	
PRIVATE HEALTH						
Name	Policy Number	Value	Premium month	Linked Contact(s)	Insurance Renewal Date	
TPD PROVIDER						
Name	Policy Number	Value	Premium month	Linked Contact(s)	Insurance Renewal Date	
LIFE PROVIDER						
Name	Policy Number	Value	Premium month	Linked Contact(s)	Insurance Renewal Date	
INCOME PROTECTION						
Name	Policy Number	Value	Premium month	Linked Contact(s)	Insurance Renewal Date	
TRAUMA						
Name	Policy Number	Value	Premium month	Linked Contact(s)	Insurance Renewal Date	
OTHER						
Name	Policy Number	Value	Premium month	Linked Contact(s)	Insurance Renewal Date	

M. OTHER ADVISERS

ACCOUNTANT			
Firm	Contact Person (First Name)	Contact Peson (Surname)	
Phone Number	E-Mail	Linked Contact(s)	
SOLICITOR			
Firm	Contact Person (First Name)	Contact Peson (Surname)	
Phone Number	E-Mail	Linked Contact(s)	
REAL ESTATE AGENT			
Firm	Contact Person (First Name)	Contact Peson (Surname)	
Phone Number	E-Mail	Linked Contact(s)	
FINANCIAL ADVISOR			
Firm	Contact Person (First Name)	Contact Peson (Surname)	
Phone Number	E-Mail	Linked Contact(s)	
And line of A Cine of the			
Applicant 1 Signature	Applicant 2	2 Signature	